

Arjun Mahajan Nandkishore

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Work Experience

Pander Labs Inc.

(Founder and CEO: September 2015 - Present)

- Founded Pander Labs Inc., a startup harnessing machine learning to build a virtual personal assistant, and contextualize and automate the use of online services (available on mobile and the web)
- Launched an Android app and website as a first step, using machine learning to intelligently streamline the process of online food ordering. Served as lead Android and Web engineer, managed multiple employees and contractors, and successfully raised seed funding
- Partnered with Delivery.com to ensure reach and monetization – Pander is available across the US in most major cities and has a revenue-share agreement on all orders with Delivery.com

Morgan Stanley - Firm Strategy and Execution

(Analyst: June 2012 – August 2012, June 2013 – June 2015)

Execution Experience:

- Modeled and analyzed the cost structure for key business units, and worked with business heads to identify potential investments generating up to ~\$100 million in savings over a 10-year period.
- Performed valuation analysis to determine acceptability of bids for the ongoing sale of a business and managed the due diligence and legal negotiation phases of the transaction.

Strategy Experience:

- Analyzed the impact of new regulation on the Firm's capital reserves, and helped formulate strategic plans to safeguard over \$1 billion in annual net income
- Coordinated and helped run annual revenue benchmarking analysis, liaising between external consultants, business heads, and senior management to identify firmwide strengths and revenue opportunities of ~\$1 billion
- Conducted a product-level review of revenue projections for the Institutional Securities Group (~50% of firmwide revenue) and assisted in the development of product-level strategies and revenue forecasts for the next two years

Unique Identification Authority of India

(Intern: May 2011 – July 2011)

Interned with the UIDAI (Aadhaar) Project of the Government of India. Created a prototype application that authenticated users based on demographic inputs. Furthered skill in PHP.

Nestlé Switzerland

(Intern: June 2010 – July 2010)

Studied marketing strategies for internal employee training and analysed sales data for the MONDO program.

Education and Achievements

UNDERGRADUATE: HARVARD COLLEGE – CAMBRIDGE, MA, UNITED STATES

Degree: AB *Cum Laude* in Physics and Mathematics, Secondary in Computer Science

Other:

- Traveling member of the Harvard Cricket Club; Competed at the American College Cricket National Championship in Fort Lauderdale, Florida in March 2013 and March 2014 (as an alumnus).
- Member of the Harvard Table Tennis B-team (2009-2010).
- Member of the Ghungroo dance group and the Expressions Dance Company.

HIGH SCHOOL: INTERNATIONAL SCHOOL MANILA – THE PHILIPPINES | GPA: 4.0/4.0

Test Scores: SAT: 2400/2400 | International Baccalaureate: 45/45

Other Skills and Personal Information

- Basic knowledge of programming in C, JavaScript, PHP, Java, Python, and MySQL, as well as HTML and CSS.
- Basic knowledge of mathematical programming in MatLab and Mathematica.
- Comfortable reading, writing and speaking in English, Hindi and French.
- Experience of living in five countries (India, Indonesia, Switzerland, The Philippines and the United States).